

10/04/20(Virtual Meeting)

# FLSRC BOD MEETING

## MEMBERS PRESENT

Richard Moeller	President (FASA President)
Kai Velmer	Vice President (FYSA President)
Kenneth Miller	Secretary (SDA FLSRC)
Nick Calabro	Treasurer (FASA Treasurer)
Abrom Douglas Jr.	SRA/SYRAFLSRC
Timothy Fouts	SDI FLSRC
James Vars	SDAA FLSRC
Justin Lauer	Board Member (FYSA Alternate)

Virtual Meeting called to order 6:15 PM by Richard Moeller

### 1. Richard Moeller

- 1) Minutes of last meeting need 1 correction.

(Election of President have been by alternating years between the FASA President and the FYSA President. Richard Moeller (FASA) is President this year and the new FYSA President elected in August at AGM will be the President Next year. By Laws will need updated to show this change.)

Motion to Accept minutes as amended with above verbiage. Tim Fouts, 2<sup>nd</sup> Ken Miller approved

- 2) Thanks for being on the meeting tonight.
- 3) Condolences to Kai Velmer for the passing of you father. FLSRC is here for you if anything is needed. FLSRC has sent \$100.00 to Hospice per family request.
- 4) Covid 19 has caused us to hold our meeting by Zoom. It has also led to not many games being played thru out the state. There is light at the end of tunnel. Games are starting to come back. FYSA and FASA games are starting up. Remember proper protocol and safety for all.
- 5) This meeting is an open forum. If you wish to speak up on any topic, please do.
- 6) There are some exciting things coming for the end of this year.

### 2. Kai Velmer

- 1) FYSA leagues and clubs have started playing in the state. There has been some rescheduling of games due to COVID 19.
  - a. Jim Vars ask, how can we inform referees that a team or club has COVID 19?
- 2) There is a FYSA form that is to be complete and turned into FYSA if COVID has been found by Club, League or Team. I do not know if all Club, Leagues or Teams fill them out and send them in.
  - a. Richard Moeller ask that this be brought up in new business.
- 3) Currently there are no set protocols on COVID 19 when a game gets canceled.
- 4) Recreational Youth League soccer registration is down 20% statewide.

### 3. Nick Calabro (Treasurer)

- 1) FLSRC Profit and Loss w/ 2020 Proposed Year Budget
- 2) Actual 2020 Budget from January to August, September 2020 numbers are not complete at this time due to some items still being worked.
- 3) If anyone has questions, please ask or email Nick.

- 4) There is nothing to vote on at this time.
- 5) FLSRC may consider changing fiscal year from January 1 to December 31 to, July 1 thru June 30. It will give a better perspective of operations and match registration year with US Soccer.
- 6) Balance sheet shown as of August 31,2020.
- 7) FLSRC investment fund due to the market has lost some money this year.

#### 4. Abrom Douglas (SRA/SYRA)

- 1) Registration is normal for this time of year
  - a. Grassroot New referees signed up and paid 589. 278 have completed their requirements and 30 were uploaded to US Soccer this morning.
  - b. Grassroot Referees recertification 679 have signed up and paid. 275 have completed their registration
- 2) #1 reason why those who sign in and paid are not registered is because of no background check, Risk Management or Safe Sports is not completed.
- 3) There are some assignors not checking the Risk Management of referees and are assigning them.
- 4) Question to Kia from Abrom, Does FYSA send out an email from Got Soccer to those referees who are not certified?
  - a. Kia will look into this.
- 5) FLSRC will give out 800 new referee kits this year. 278 new uniform kits have been ordered and shipped to new referees.
  - a. Richard Moeller explained the new referee uniform program and where FLSRC took the money from other budget items that were not used in the 2020 budget.
- 6) Explanation of US Soccer Option 1 or Option 2 US Soccer recertification fees for 2021.
  - a. Option 1 – All recertification fees waived. This means FLSRC could not charge any Administration Fees or FL Background check. FLSRC could not afford this option because there would be no money to operate in 2021. We would be broke.
  - b. Option 2 – FLSRC took this option and reduced all registration cost by \$20.00 per registration. Money for this came from unused budget items in 2020 budget.
- 7) We still have assignors telling referees that they do not have to paid for their registration.
- 8) FLSRC will have in classroom education every year for assignors. There will be a total of 5 in the state. 4 will be on same day, same location as the Regional Referee, Instructor and Assessor course. There will also be one at the FYSA AGM.
- 9) Richard Moeller suggest FLSRC put any stories on the web site about Fathers or Mothers and their children who may referee together and received new uniforms.
- 10) Mike Amato an assignor in Florida is in the hospital with COVID 19
- 11) 3 youth referees contacted COVID 19 at a tournament in Florida last month.

#### 5. Tim Fouts (SDI)

- 1) Entry Level Grassroot referee opened July 13, 2020, as of 1 hour ago we have 593 registered and paid. On the first day we had 15 individuals sign up. 1 young lady from the Fort Myers area completed all of her course requirements. FLSRC sent her a new uniform kit. She also was sent other items from FLSRC for completing her course.
- 2) There are 83 assignors signed up and paid who are not certified because they have not completed on-line requirements
- 3) Regional Referee can sign up and complete on-line requirements. They will also have to pass a fitness test per US Soccer requirements. There will be 2 fitness runs for them to attend. 11/17/20 Altamonte Springs, 1/30/21 Auburndale.
- 4) All Assessor and Instructor courses are opened for on-line recertification.

- 5) Futsal is not open. FLSRC is waiting on US Soccer to complete this course requirements and send it to us. There are only about 25 of these referees in the state.
- 6) Women's Initiative date and location has been moved. Location is Orlando Hilton in Altamonte Springs. Dates are 11/6-7-8/2020
  - a. 31 registered
  - b. 5 National Coaches will be instructing
  - c. Hall of Fame induction for Sean Hurd and Kermit Quisenberry
- 7) FLSRC planning Men's Initiative 01/29-30-31/2021 to be held at Orlando Hilton in Altamonte Springs. This will also be for all Regional Referees and any Grassroot referee upgrading to Regional Referee.
  - a. It is possible if the Hall of Fame committee approves any application received, there will be an Induction at this event.
- 8) Hall of Fame requirements and application are on the web site.
- 9) National Coach Virtual Training Session (VTS) will be posted 10/05/20 on the web site. Dates for these are 10/13/20, 11/09/20 and 12/14/20
  - a. SDA Ken Miller surveyed all assessments from 09/2019 thru 09/19/20 for the topics.
- 10) Upcoming events in Florida for 2021
  - a. FASA Florida Classic in January
  - b. FYSA President Cup in April
  - c. FYSA Sate Cup in May

#### 6. Ken Miller (SDA)

- 1) 3 Assessments have been completed since reopening of play
- 2) A total of 22 Grassroot Mentor Coach and Regional Referee Coach have recertified for 2021
  - a. Regional Referee Coach 15
  - b. Grassroot Mentor Coach 7
- 3) Last year FLSRC had a total of 57 registered and 5 National Coaches
- 4) Question to Abrom. Why can I not see National Coach registration in our OMS system?
  - a. Abrom will look into this.
- 5) I will send out an OMS system email to all 2020 registered Assessors and ask them to complete their recertification.
- 6) As Tim Fouts already stated we will have National Coaches doing the Virtual Training Sessions. (VTS)
  - a. October 13 – Grey Watson
  - b. November 9 – Tim Geis
  - c. December 14 – Dennis Engers
  - d. January 29-30-31 – Brandon Barry will be handling the Men's Initiative
- 7) All topics for the 3 VTS were complied by reading full formal assessments completed from 9/1/19 thru 09/15/20.
- 8) No one in Florida was selected by US Soccer for the Regional Referee Course, Virtual Training Program.
- 9) Since reopening of play in the state, I have visited 3 parks in Polk County and watch games. I see some FYSA/ US Soccer COVID 19 policies being followed and I see some with none.

#### 6. James Vars (SDAA)

- 1) Assignors for 2020 143 only 83 have completed recertification for 2021 and we have 7 new assignors who are registered for 2021.
- 2) Future Assignor education will have all assignors in a classroom for education. They will have a choice of 4 locations in the state and it will be on the same day as the Regional Referee, Assessor and Instructor Education.

- 3) Why Abrom are complaints about assignors, assigning referees with no Risk Management being sent to you and not me?
- 4) Would like to work on Risk Management and Referee Recert be on the same time calendar. January 1 to December 31 every year.
- 5) All assignors should know COVID 19 protocols for the Leagues or Clubs they assign. That information has to come from the Leagues and Clubs and be given to thee referee by the assignor.
- 6) I have received 5 phone calls about assignor ethics. All complaints must be in writing for FLSRC to investigate.
- 7) I will send out mass email to all assignors that they are responsible to send all of the leagues and clubs COVID 19 protocols to referees they are assigning.
- 8) Richard Moeller – Common Sense. Assignors need to be the liaison between Referee and club.

#### 7. Justin Lauer

- 1) In mid-August the 1<sup>st</sup> tournament I assigned, mask and all COVID 19 requirements were followed with no problems.
- 2) Brevard Youth leagues just started up and referee numbers are down.
- 3) We are encouraging referees to follow all COVID 19 rules
- 4) Happy to be back on the field

#### 8. Old Business

- 1) Richard Moeller
  - a) Futsal was brought on at the February meeting and Luis Orellana was appointed by FLSRC as the Futsal State Manager
  - b) Futsal is having venue availability done to COVID 19 rules.
- 2) Nick Calabro
  - a) 2020 Budget proposed budget not approved because revenue numbers were not in the correct place
  - b) Would like to get this approved for records. Look over 2020 budge. Any questions or issues please call or email
  - c) Tim Fouts ask for status on Investment account.
  - d) Nick account is down to about 193,000.00. Account has been rebalanced to help bring it back up. Nick will supply quarterly updates. Hopefully it will recover to 200.000.00
  - e) Bookkeeping fees what is that for. Bookkeeper and the audit of books every 2 years and a look back every other year.
- 3) Justin Lauer
  - a) How much goes to US Soccer for referee fees?
  - b) Abrom Douglas per referee answer.
    - a. Grassroot referee 22.00
    - b. Regional referee 37.50
    - c. Emertius referee 22.50
    - d. Regional Emertius referee 37.50
    - e. Emertius National 37.50
    - f. Grassroot referee coach 22.50
    - g. Regional referee coach 37.50
    - h. Assignor 5.00
- 4) Motion made by Abrom Douglas to have the 2020 proposed Budget approved. Tim Fouts 2<sup>nd</sup> the motion. Vote taken all in favor. 2020 Budget approved.

#### 9. New Business.

- 1) Richard Moeller – Communication between organizations (FLSRC, FASA, FYSA)
  - a) Kai Velmer suggest coordinated effort when FYSA, FASA FLSRC send

out information out at same time. We need to utilize every electronic platform. Is it possible to hire someone to do this?

- b) Ken Miller asked if we were to hire someone, would FYSA, FASA and FLSRC paid 1/3 each for that person's hiring and doing the job?
  - c) Richard Moeller it could be an option and we would have to look at the 2021 budget.
- 2) Justin Lauer – More Administrators and DRA's to help referees with web site problems
- a) Abrom Douglas – DRA's went away when FLSRC went all on-line registration and education. Reason being all they did was set up recertification, handled the paperwork and set up Entry level courses.
  - b) Justin Lauer – There are some referees who are having problems with registration. They don't know who to contact.
  - c) Abrom Douglas and Tim Fouts explained where anyone can go to the FLSRC.org website and all information they need is there along with all Administrators and their area. There is also FAQ section.
  - d) Richard Moeller ask if FLSRC can send out an email on the above information from Abrom Douglas. Abrom said he would resend this back out again to all.
- 3) Abrom Douglas – Risk Management
- a) Who at FYSA is responsible for Got Soccer and Risk Management?
  - b) Kia – Rosemary is the person
  - c) Abrom explained that it's not FLSRC job and he only offered to help and not the person to answer questions every day about this.
  - d) Why does got soccer not ask for a birth certificate from youth referees when doing their RM?
  - e) Can we change the referee RM date from July 1 thru June 30 to January 1 thru December 31 every year to match their US Soccer registration?
  - f) Why do referees have to do a background check every year instead of 2 or maybe even 5 years like High School where you have to be fingerprinted?
- 4) Justin Lauer – FLSRC Florida areas
- a) Why are the regions at FLSRC different from FYSA?
  - b) FLSRC has been this way for years with exception of Area B and C. These two areas where reorganized for ease of logistics.
- 5) Nick Calabro – 2021 Budget proposal information
- a) Richard, Kai, Abrom please look over 2021 budget proposal and submit any ideas about it
  - b) Abrom will check with accountant on changing our fiscal year budget from July 1 thru June 30 to January 1 thru December 31.

#### 10. Next Meeting:

- 1) 11/21/20 Virtual Meeting 9:00 AM to 11:00 AM

#### 11. Motion to Adjourn

- 1) Motion by Richard Moeller, 2<sup>nd</sup> by Nick Calabro
  - a) All in favor, meeting adjourned at 8:41 PM

**FL SOCCER SRC INC**  
**Profit and Loss**  
with FY 2020 Proposed Budget

	Total		
	Jan - Dec 2019	Jan - Dec 2018 (PY)	2020 Budget
<b>Income</b>			
Assessment Payments - Upgrade/Maintenance	28,464.77		20,000.00
Course Income		7,180.00	
PayPal Course Income	470,262.14	497,891.13	450,000.00
Referee Field Training	5,422.36	2,555.41	500.00
Referee Transfer Fees		50.00	
Referee Upgrade Fees		855.40	
Refunds-Allowances	-2,731.52	-541.35	-3,000.00
Services		96.80	
<b>Total Income</b>	<b>\$ 501,417.75</b>	<b>\$ 508,087.39</b>	<b>\$ 467,500.00</b>
<b>Cost of Goods Sold</b>			
<b>Payments for Services Rendered</b>			
FL SRC Corporate Fees			
BOD Stipends	14,061.10	12,125.00	15,000.00
Internal Investigation Fees	130.00		
<b>Total FL SRC Corporate Fees</b>	<b>\$ 14,191.10</b>	<b>\$ 12,125.00</b>	<b>\$ 15,000.00</b>
Referee Training Fees	389.30		500.00
ARA fees	990.00	2,135.00	1,000.00
Assessor fees - Upgrade/Maintenance	8,550.00		9,000.00
Asst. ARA Fees	750.00	416.46	750.00
Fitness Testing - Timer Fees	465.00	310.00	350.00
Instructor Fees	7,893.00	3,665.00	8,000.00
Referee Field Training Fees	5,512.36	2,555.41	5,500.00
<b>Total Referee Training Fees</b>	<b>\$ 24,549.66</b>	<b>\$ 9,081.87</b>	<b>\$ 25,100.00</b>
Tournament Fees			
Assessor/ Mentor fees	26,560.96	27,375.00	28,000.00
Head of Delegation fees	1,675.00	3,875.00	2,500.00
Referee Fees	15,519.20	14,342.80	16,000.00
Tournament Referee Coach Fees	2,955.00	3,465.00	3,000.00
<b>Total Tournament Fees</b>	<b>\$ 46,710.16</b>	<b>\$ 49,057.80</b>	<b>\$ 49,500.00</b>
<b>Total Payments for Services Rendered</b>	<b>\$ 85,450.92</b>	<b>\$ 70,264.67</b>	<b>\$ 89,600.00</b>
<b>Total Cost of Goods Sold</b>	<b>\$ 85,450.92</b>	<b>\$ 70,264.67</b>	<b>\$ 89,600.00</b>
<b>Gross Profit</b>	<b>\$ 415,966.83</b>	<b>\$ 437,822.72</b>	<b>\$ 377,900.00</b>
<b>Expenses</b>			
Administrator Training Expenses	100.00		100.00
Airline Tickets		1,368.30	1,500.00
Airport Parking		139.90	200.00
Fuel	49.28	132.02	150.00
Hotels		730.71	1,000.00
Meals		160.91	200.00